

## Essent Kabelcom Chooses Versatile for Systems Upgrade

*Versatile awarded U.S. \$4 million of projects for leading cable companies in the U.S. and Europe*

**Mechanicsburg, PA February 15, 2007** – Versatile Systems Inc. (TSX Venture Exchange symbol: VV), announced today that it has completed a significant Cisco upgrade for Essent Kabelcom, a leading cable company in the Netherlands. During this five month project Versatile delivered custom development, critical enterprise solutions and significant business knowledge. This project was part of U.S. \$4 million of work completed by Versatile for cable companies in the first half of this year compared to U.S. \$4.5 million for all of last year.

"We worked very closely with Versatile on this vital upgrade," said René Coppoolse, Manager Network Development and Architecture of Essent Kabelcom. "Versatile's highly skilled team and their flexible approach allowed us to complete the project successfully."

Essent Kabelcom is the second largest cable company in the Netherlands, with over 1,100 employees. Essent Kabelcom is a 100% subsidiary of Essent NV, the leader in the Dutch energy market, and active throughout the entire energy chain - from production to end-user sales.

Versatile's Network Services Team used Mobiquity Connect™ to extend Essent Kabelcom's Cisco Broadband Access Center for Cable (BACC) provisioning system. Combining these two technologies provided Essent Kabelcom with a unique and highly scalable solution to the management and automation of static and dynamic IP addresses. The increasing utilization of Cable Broadband by the business community, along with their demand for integrated static and DHCP address spaces, makes address management a critical component of any successful Internet Service Provider's infrastructure.

Cisco's BACC provisioning system and Versatile's Mobiquity Connect™ bring a higher level of stability and reliability to the network. This significantly reduces the cost of handling network-related helpdesk calls and enhances the cable provider's ability to expand their subscriber base at an increased pace.

Versatile also performed complex data migrations and provided vital support throughout the life cycle of the project. Versatile's U.K. office provided Project Management and will handle the on-going Support Agreement.

"Essent Kabelcom worked with our Network Services Team to ensure that a complex project was completed on schedule," said Bob Joyce, President of Versatile. "We look forward to growing our relationship with Essent Kabelcom as Versatile provides ongoing support, network services and training."

Versatile's Network Services team has also delivered operational and development support for several leading U.S. cable companies providing them with the tools to interact with their customers including:

- Consumer web experience components such as news channels and feeds, programming, and video content,
- system administration responsibility of the development environment and many production customer facing services,
- the management of operating systems (including patches), development tools, backup and recovery, and
- development of key applications for both Java and HTML projects.

Versatile also provides Managed Services for several applications that cable provider's customers may access via the customer portal including:

- News Feeds, such as the AP wire service and the Weather Channel,
- Content Management,
- Online gaming applications, and
- On-line streaming of sports events.

Versatile provides training to support the implementation of the provisioning system for High Speed Data and VoIP (Voice over Internet Protocol). Provisioning is the process of enabling the service for each customer, and also managing which services apply to a specific customer. This allows a customer to upgrade their service, for example to a higher speed, which then passes the data back to the billing system for the cable company.

Versatile's Network Services team is currently working with several cable provider's provisioning groups on modifications to support new High Speed Data Product Offerings. These include high bandwidth data classes of service in excess of 10Mbps.

***About Essent Kabelcom***

Essent Kabelcom is a key player in the Dutch cable industry. The company operates in the field of data-communication and telecommunication, radio, TV, Internet and telephone services, for the consumer market as well as business-to-business. The company has daily access to approximately 5 million people in the North, East and South of the Netherlands via 1.8 million cable subscriptions. For more information: [www.essentkabel.com](http://www.essentkabel.com)

***About Versatile***

Versatile provides business solutions that enable companies to improve sales, marketing and distribution of their products. Versatile also provides information technology services for the implementation, maintenance and security of mission-critical computer environments. Versatile has the ability to architect solutions involving both proprietary and third party components. For more information: [www.versatile.com](http://www.versatile.com).

***Forward-Looking Statements***

This document may contain forward-looking statements relating to Versatile's operations or to the environment in which it operates, which are based on Versatile's operations, estimates, forecasts and projections. These statements are not guarantees of future performance and involve risks and uncertainties that are difficult to predict or are beyond Versatile's control. A number of important factors including those set forth in other public filings could cause actual outcomes and results to differ materially from those expressed in these forward-looking statements. Consequently, readers should not place any undue reliance on such forward-looking statements. In addition, these forward-looking statements relate to the date on which they are made. Versatile disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise.

***FOR FURTHER INFORMATION, PLEASE CONTACT:******Versatile:******John Hardy, Chairman and CEO***

1-800-262-1633

International: 001-206-979-6760

***Fraser Atkinson, CFO***

1-800-262-1633