

Versatile awarded U.S. \$3.8 million for mobile solutions to new customers
Versatile becomes Cingular Business Alliance Channel Partner

Seattle, Washington March 22, 2007 – Versatile Systems Inc. (TSX Venture Exchange symbol: VV), today announces that it has completed U.S. \$2.8 million of contracts for mobile solutions for 30 new customers that have been secured this fiscal year. The largest single customer amounted to U.S. \$1.5 million. Versatile also has received purchase orders for an additional U.S. \$1 million from four of these new customers, which is expected to be recognized in the fourth quarter of the current fiscal year.

Versatile has delivered a broad range of mobile solutions to these new customers including:

- Customization, staging and deployment of 4,500 handheld devices running the customer's proprietary software, with a further 1,500 devices expected to be deployed before the year-end;
- Upgrading and servicing the mobile infrastructure for a consumer packaged goods company, including more than 10,000 mobile devices;
- Sale of Versatile's proprietary software *Mobiquity Sell*TM (which includes VMSales 3.3) and *Mobiquity Server 3.3*TM enterprise license to a luxury goods manufacturer. Versatile has also provided professional services for the integration of the software for the customer's requirements and will provide ongoing support; and
- The design, architecture, staging and deployment of a mobile computing solution operating on hand held devices, which allow several customers to have real time access to critical information based at a centrally located data center.

Versatile has become a Cingular Business Alliance Channel Partner. This allows Versatile to offer a broader range of services and products to its customers, including wireless connectivity. Cingular Wireless is the largest wireless company in the United States, with more than 61 million subscribers who use the nation's largest digital voice and data network.

About Versatile

Versatile provides business solutions that enable companies to improve sales, marketing and distribution of their products. Versatile also provides information technology services for the implementation, maintenance and security of mission-critical computer environments. Versatile has the ability to architect solutions involving both proprietary and third party components. For more information: www.versatile.com.

Forward-Looking Statements

This document may contain forward-looking statements relating to Versatile's operations or to the environment in which it operates, which are based on Versatile's operations, estimates, forecasts and projections. These statements are not guarantees of future performance and involve risks and uncertainties that are difficult to predict or are beyond Versatile's control. A number of important factors including those set forth in other public filings could cause actual outcomes and results to differ materially from those expressed in these forward-looking statements. Consequently, readers should not place any undue reliance on such forward-looking statements. In addition, these forward-looking statements relate to the date on which they are made. Versatile disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise.



Press Release

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