

## **Versatile Systems Introduces Versatile DEX on Android.**

**DEX software on Android has the potential to reduce the cost of entry for distributors, enlarging the market opportunity for Versatile Systems.**

**Seattle, WA. June 16, 2016** – Versatile Systems Inc. (Trading symbol on TSX Venture Exchange: VV) announced the release of Versatile DEX for the Android operating system. DEX, an acronym for Direct EXchange, is an EDI protocol that allows grocery distributors to deliver digital invoices at the retailer's loading dock using a handheld computer and a specialized communication cable or Bluetooth receiver.

“The ability to DEX is a requirement most chain store retailers place on their distributors,” said Andrew Lynch, President. “Unfortunately, the traditionally high cost of DEX equipment and software has been a huge barrier to the smaller manufacturers and distributors. Offering Versatile DEX on Android has the potential to significantly reduce that entry barrier.”

The potential to lower the cost of entry means that a much wider range of food and beverage distributors will be able to put DEX into the hands of their delivery drivers. This represents a growth opportunity for software companies who provide DEX solutions. However, the opportunity is not without risk for inexperienced developers.

The risk comes in the form of DEX certification by the chain stores that require DEX. Each store requires certification to ensure the vendor's system complies with that chain's DEX implementation. Unfortunately, there is no uniform implementation of the DEX protocols within the community of chain store retailers.

Versatile Systems' believes its long history of DEX development mitigates that risk. Versatile has deployed their Windows Mobile product, Mobiquity DEX, to tens of thousands of mobile devices over the years. As a result, Mobiquity DEX is certified with many major retail chains in the country.

“Chain certification is one of the most critical hurdles any software developer faces when writing DEX applications,” says Lynch. “The fact that we have already received certification with our Windows Mobile product means that our clients can be assured Versatile DEX for Android should also receive certification.”

Versatile DEX on Android expands the market opportunity for Versatile both through direct sales to distributors, and through third party software developers, as an embedded application to their existing route apps.

With the successful completion of the beta testing phase, Versatile DEX on Android is already serving on hundreds of distribution routes right now. Versatile DEX on Android is fully compliant with the Sunrise 5010 protocol, and backward compatible to the 4010 protocol.

***About Versatile***

Versatile is a multi-disciplinary technology company with solutions across the mobile software and hardware landscape. The company's products are utilized by Fortune 500 retailers, as well as large and small distribution companies representing grocery, dairy, beverage and consumer packaged goods. For more information please visit [www.versatile.com](http://www.versatile.com).

***Forward-Looking Statements***

This document may contain forward-looking statements relating to Versatile's operations or to the environment in which it operates, which are based on Versatile's operations, estimates, forecasts and projections. These statements, which include statements regarding development risk mitigation, chain certification, and market opportunity, are not guarantees of future performance and involve risks and uncertainties that are difficult to predict or are beyond Versatile's control. A number of important factors including those set forth in other public filings could cause actual outcomes and results to differ materially from those expressed in these forward-looking statements. Consequently, readers should not place any undue reliance on such forward-looking statements. In addition, these forward-looking statements relate to the date on which they are made. Versatile disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise.

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