

Versatile Systems Introduces *Versatile ROUTE on Android*.

Seattle, WA. June 20, 2016 – Versatile Systems Inc. (Trading symbol on TSX Venture Exchange: VV) today announced the introduction of their new mobile route sales software, *Versatile ROUTE on Android*.

“The marketplace has warmly received *Versatile DEX on Android*, since its beta launch last year,” said President Andrew Lynch, “and *Versatile ROUTE on Android* is the next step in expanding our Android offerings.”

Versatile expects the Android operating system to continue to increase its role in the route accounting marketplace, both on ruggedized equipment and on consumer grade devices. Accordingly, *Versatile ROUTE* will be available on a range of Android devices to meet a wider spectrum of user requirements—whether customers want the high reliability of rugged equipment, or the low cost of entry for consumer devices.

Versatile Systems has a long history of providing high quality route accounting software to the grocery, dairy, beverage and CPG distribution marketplace, including software for every ruggedized handheld operating system since DOS.

“The *Mobiquity Suite* of mobile route software is currently running on thousands of Windows Mobile ruggedized handhelds,” Lynch explained. “As these handhelds approach end of life, we expect our customers will be looking for viable alternatives to the Windows Mobile platform. We believe Android is the strongest contender for that business.”

Lynch went on to point out that *Versatile ROUTE on Android* isn’t just an adaptation of old Windows Mobile software to the Android OS.

“The Android development tools have allowed us to create a better user experience with smoother, more intuitive workflows. Our developers have reexamined every detail; scrutinized every feature to create a core set of functionality that is more flexible in modeling our customer’s transaction requirements.”

Built to leverage Versatile’s existing Mobiquity Communication Server architecture, *Versatile ROUTE* allows current users of the *Mobiquity Software Suite* to upgrade to Android without the necessity of changing their present ERP data exchange procedures. This also means that new Android routes may be deployed alongside existing Windows Mobile routes for an orderly transition to the new system.

With *Versatile ROUTE on Android*, a distributor’s field sales people can create pre-sale orders at their customer’s shelves and immediately transmit those orders to the user’s ERP system for future fulfillment. Alternatively, distributors may provide the software to their retail customers to create and transmit their own replenishment orders without the need for an on-site sales visit.

“To create better orders, users must be able to make better decisions at the customer site,” says Lynch. “To make better decisions, the user needs access to the most current catalog, pricing and customer data available. *Versatile ROUTE on Android* provides users with the right data at the right time in the right place to make the right decisions.”

About Versatile

Versatile is a multi-disciplinary technology company with solutions across the mobile software and hardware landscape. The company's products are utilized by Fortune 500 retailers, as well as large and small distribution companies representing grocery, dairy, beverage and consumer packaged goods. For more information please visit www.versatile.com.

Forward-Looking Statements

This document may contain forward-looking statements relating to Versatile's operations or to the environment in which it operates, which are based on Versatile's operations, estimates, forecasts and projections. These statements, which include statements regarding market acceptance of Android and customer uses for Versatile ROUTE on Android, are not guarantees of future performance and involve risks and uncertainties that are difficult to predict or are beyond Versatile's control. A number of important factors including those set forth in other public filings could cause actual outcomes and results to differ materially from those expressed in these forward-looking statements. Consequently, readers should not place any undue reliance on such forward-looking statements. In addition, these forward-looking statements relate to the date on which they are made. Versatile disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise.

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